

Small, growing oilfield manufacturing company in Northwest Houston is searching for a Technical Sales Representative.

The ideal candidate will have the following experience:

- 2 plus years technical sales or 4 years service with an oilfield manufacturing company
- Knowledge of downhole submersible pumps & basic well completions
- Understanding and basic knowledge of wellheads
- Quoting equipment
- Customer interface and presentation skills
- Customer problem resolution

In addition to the primary duties as Technical Sales Representative, this person will also have the following duties:

- Conduct sales calls, presentations through maintaining existing accounts and developing new business (70%)
- Provide customer product installation training (30%)
- Provide installation service on special applications if required
- Monthly reporting, and collect annual market data

This individual must have a good attitude and willingness to work in an open-concept area. We are a small company with 25 employees so willingness to shift gears in an ever changing environment is essential.

Requirements:

- Computer literate
- Proficiency in Microsoft Office
- Detailed oriented
- Ability to prioritize tasks and organize
- Ability to multi-task and perform outside of job description
- Able to perform under deadlines and pressure
- Domestic and international travel required (30-40%)

We may be small but we are growing and profitable. We offer benefits that rival companies much larger than us.

- Paid Vacations
- Paid Holidays
- 401k Matching
- Profit Sharing
- Group Insurance